

CANNON BUILDING 861 SILVER LAKE BLVD., SUITE 203 DOVER, DELAWARE 19904-2467

STATE OF DELAWARE REAL ESTATE COMMISSION

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PUBLIC MEETING MINUTES: REAL ESTATE COMMISSION

MEETING DATE AND TIME: Thursday, February 8, 2018 at 9:00 a.m.

PLACE: 861 Silver Lake Boulevard, Dover, Delaware

Conference Room A, Second Floor of the Cannon Building

MINUTES FOR APPROVAL March 8, 2018

MEMBERS PRESENT

Lynette Scott, Professional Member, **Chairperson** Nikki Lane, Professional Member, **Secretary** Nathaniel Gibbs, Public Member Nora Martin, Professional Member Randy Marvel, Professional Member

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Eileen Kelly, Deputy Attorney General Nicole Williams, Administrative Specialist III

MEMBERS ABSENT

Mark Whitlock, Public Member Lynn Rogers, Public Member, **Vice-Chairperson** Jason Giles, Professional Member

ALSO PRESENT

Barbara Brodoway

CALL TO ORDER

Ms. Scott called the meeting to order at 9:01 a.m.

REVIEW OF MINUTES

The Commission reviewed the January 11, 2018 meeting minutes. Ms. Lane made a motion, seconded by Mr. Gibbs, to approve the minutes as written. By unanimous vote, the motion carried.

UNFINISHED BUSINESS

There was no unfinished business for review or discussion before the Commission.

NEW BUSINESS

PTD Hearing for Salesperson Mark McAfee - Request for waiver pursuant to §2907 (a)(4) at 9:00 a.m. - CANCELLED

The PTD hearing will be rescheduled to a later date per Mr. McAfee's request.

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Discussion on 24 Del. C. 2907 (a) (b)

Ms. Kelly provided clarification that requesting a waiver based on the provision in section 2907 of the Commission statute stating that any conviction on the crimes list in the regulations that is substantially related to the practice of real estate will require approval for a waiver from the Commission members.

Education Committee Report - February 1, 2018

Ms. Brodoway addressed the Commission and provided the Education Committee report from their February meeting. There were 39 course provider applications submitted of which 32 were approved and 7 online courses were denied as the ARELLO certification was on the intermediate level. There were 9 Instructor applications submitted of which 8 were approved and 1 denied due to not meeting the teaching experience requirement of at least 5 years in area of expertise. One student request was submitted and approved.

The Committee reviewed the newly licensee modules requirement versus the regular continuing education requirement. The Committee discussed the purpose of the 4 newly licensee modules and that currently those modules must be completed within a year of licensure for all new sales agents; however the regular continuing education modules are required to be completed on the renewal cycle. This has posed to be very confusing for new licensees, therefore the Committee suggested changing the new licensee regulation language to require the those specified modules for all new sales licensee's be completed within 90 days post-licensure and are to be excluded from the continuing education requirements. The Commission agreed. Ms. Kelly will draft the new proposed regulations and education guidelines for the Commission to review next month.

Ratification of Associate Brokers/Broker/Salesperson Applications

Mr. Marvel made a motion, seconded by Ms. Scott, to ratify the approved applications for associate brokers, brokers, and salespersons per attached list at the end of the minutes. By unanimous vote, the motion carried.

Ratification of Reinstatement Application(s) for Licensure – Exams Passed

Vandana Bommaredy Kandula - Mr. Marvel made a motion, seconded by Ms. Scott, to ratify the salesperson reinstatement application for Ms. Kandula. By unanimous vote, the motion carried.

Lasonya S. Oney – Mr. Marvel made a motion, seconded by Ms. Martin, to ratify the salesperson reinstatement application for Ms. Oney. By unanimous vote, the motion carried.

Review of Reinstatement Application(s)

Nikhik Patel - The Commission reviewed the reinstatement application for Nikhik Patel for approval to retake the General and State Law exams. Ms. Lane made a motion, seconded by Mr. Marvel, to approve the reinstatement application for licensure for Nikhik Patel upon passing both the General and State Law exams. By majority vote, the motion carried.

Shane Malekzadeh - The Commission reviewed the reinstatement application for Shane Malekzadeh for approval to retake the DE State Law exam. Ms. Lane made a motion, seconded by Mr. Marvel, to approve the reinstatement application for licensure for Shane Malekzadeh upon passing the DE State Law exam. By majority vote, the motion carried.

Ms. Lane moved, seconded by Mr. Marvel, to delegate authority to Board staff to review "clean" reinstatement applications for approval to re-take the applicable exam(s). By unanimous vote, the motion carried.

Review of Office Relocation Application(s)

The Commission reviewed the following office application for relocation for DSM Commercial. Ms. Martin made a motion, seconded by Ms. Lane, to approve the office relocation for DSM Commercial. By unanimous vote, the motion carried.

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The Commission reviewed the following office application for relocation for Silicato Commercial Realty Inc., d/b/a/ Silicato Development. Mr. Marvel made a motion, seconded by Ms. Scott, to approve the office relocation for Silicato Development. By unanimous vote, the motion carried.

Status of Complaints

Complaint 02-02-18 - Sent to AG's Office

Complaint #02-03-18 - Sent to AG's Office

Complaint #02-04-18 - Sent to AG's Office

Complaint #02-33-17 - Sent to AG's Office

Complaint #02-35-17 - Closed by Investigator

Complaint #02-36-17 - Closed by Investigator

Complaint #02-25-17 - Sent to AG's Office

Complaint #02-29-17 - Closed by Investigator

CORRESPONDENCE

There was no correspondence before the Commission for review or discussion.

OTHER BUSINESS BEFORE THE COMMISSION (for discussion only)

There was no other business before the Commission.

PUBLIC COMMENT

There was no public comment.

NEXT SCHEDULED MEETING

The next meeting will be held on March 8, 2018 at 9:00 a.m. in Conference Room A, 861 Silver Lake Boulevard, Suite 203, Dover, DE.

ADJOURNMENT

There being no further business before the Commission, Ms. Martin moved, seconded by Ms. Lane, to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 9:44 a.m.

Respectfully submitted,

Nicole M. Williams

Administrative Specialist III

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentations.

Real Estate Ratification License List

License Number	Name	License Type	Office	Office Location
RA-0020653	Hensley, Kevin S	Associate Broker	3XJ Capital, Inc. dba RE/MAX Permier Properties	Bear DE 19701
RA-0020654	Lafferty, Diane L.	Associate Broker	Baywood Homes LLC	Long Neck DE 19966
RA-0020657	Scott, Terry L.	Associate Broker	NextRE, Inc.	Ocean View DE 19970
RA-0020658	DiGuiseppe, Ralph, III	Associate Broker	Long & Foster Real Estate, Inc.	Greenville DE 19807
RA-0020659	Donohue, Gerard S.	Associate Broker	Avenue 5 Residential, LLC	Seattle WA 98164
RA-0020661	Farrer, Logan M.	Associate Broker	Real Home Services and Solutions	Bridgewater NJ 08807
RA-0020662	Pluscht, Joseph, Jr.	Associate Broker	Patterson Schwartz Real Estate	Rehoboth Beach DE 19971
RB-0020655	Breland, Niles E.	Broker	BHHS Fox & Roach	Smyrna DE 19977
RB-0020656	Breland, Niles E.	Broker	BHHS Fox & Roach	Newark DE 19711
RB-0020660	Goodman, James J.	Broker	WRI Property Management, LLC	Atlanta GA 30305
RB-0020663	Peiffer, William L	Broker	Patterson Schwartz	Rehoboth Beach DE 19971
RS-0025031	Cunningham, Mary A.	Salesperson	BHHS - PenFed Realty	Ocean Pines MD 21811
RS-0025032	Grainger, Michiah Isiah	Salesperson	eXp Realty	Dover DE 19901
RS-0025033	Pala, Carol Ann	Salesperson	Ocean Atlantic Sotheby's	Rehoboth Beach DE 19971
RS-0025034	Zuber, Jodie Ann Defra	Salesperson	Realty Mark Associates	Newark DE 19702
RS-0025035	McCain, Cameron A.	Salesperson	Keller Williams Realty	Lewes DE 19958
RS-0025036	Keenan, Zackary A.	Salesperson	Keller Williams Realty of Delmarva	Ocean City MD 21842
RS-0025037	Bowie, Patricia M.	Salesperson	Long & Foster Real Estate Inc.	West Chester PA 19380
RS-0025038	Brudnok, Daniel J.	Salesperson	BHHS - Fox & Roach LP	Devon PA 19333
RS-0025039	Marcinizyn, John J.	Salesperson	Keller Williams Realty	Wilmington DE 19803
RS-0025040	Sewell, Winifred N.	Salesperson	Patterson Schwartz Real Estate	Dover DE 19904
RS-0025041	Nguyen, Jesse	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0025042	Wilkinson, Michael	Salesperson	Keller Williams Realty	Lewes DE 19958
RS-0025043	Kilroy, Elizabeth A.	Salesperson	Paradise Realty	Ocean City MD 21842
RS-0025044	Broadhurst, Samantha M.	Salesperson	Jack Lingo Realtor	Lewes DE 19958
RS-0025045	Stokes, Tyrone L.	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0025046	Brady, Tanesha Danyea	Salesperson	Patterson Schwartz	Wilmington DE 19807
RS-0025047	Wallden, John Lawrence	Salesperson	Ocean Atlantic Sotheby's	Rehoboth Beach DE 19971
RS-0025048	Belluz, Clover	Salesperson	Long & Foster Real Estate, Inc.	Lewes DE 19958
RS-0025049	Cunningham, Brianna N.	Salesperson	Keller Williams Referral Associates	Bear DE 19701
RS-0025050	Wilcox, Yolanda	Salesperson	BHHS Fox & Roach	Bear DE 19701
RS-0025051	Negusse, Abraham Haile	Salesperson	ELM Properties	Wilmington DE 19804
RS-0025052	Armstrong, Keith E.	Salesperson	Coldwell Banker Resort Realty	Rehoboth Beach DE 19971
RS-0025053	Rempfer, Zachary P.	Salesperson	SB Real Estate LLC	Wilmington DE 19810

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RS-0025054	Mesa, Giovanny A.	Salesperson	LINDA VISTA Real Estate	Seaford DE 19973
RS-0025055	Johnson, Colleen Leona	Salesperson	Patterson Schwartz & Associates	Hockessin DE 19707
RS-0025056	Muthugowderpalani, Gobinatha	Salesperson	NextRE, Inc.	Middletown DE 19709
RS-0025057	Forrester, Madeleine D.	Salesperson	Atlantic Shores Realty LLC	Ocean City MD 21842
RS-0025058	Quinn, Laurel Shultz	Salesperson	Ocean Atlantic Sotheby's International Realty	Rehoboth Beach DE 19971